



Getting Ahead – Career Advancement Strategies

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Bill Gates recently revealed that his favorite business book was “Business Adventures,” a 1960 collection of New Yorker...

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August 23<sup>rd</sup>, 2016 in Philadelphia  
**Lead with Influence: Be the Most Effective and Influential Leader**  
The Institute of Management Studies

November 10-11, 2016 in New York  
**Leading With Influence**  
**Time Management Mastery**  
Executive Insight 16 at Waldorf Astoria  
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- **Technology can hurt productivity.** 39% of employees do not believe they receive fair pay in their current job, and more women (42%) than men (34%) do not believe they are being paid fairly. ([White House](#)).
- **Mobile job searching is exploding.** 54% of professionals have used their smartphone to search for a job ([Entrepreneur](#)).

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***"With self-discipline most anything is possible."***

~ Theodore Roosevelt

***"The speed of the leader is the speed of the gang."***

~ Mary Kay Ash

Books Authored by Joel A. Garfinkle

**Gain the Competitive Edge In Your Career**



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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