



Getting Ahead – Career Advancement Strategies

Seven Ways to Improve Your Work-Life Balance

To achieve a good work-life fit, it's important to set clear boundaries between work and home. "When you get home..."

[Read More](#)

Lessons from Leaders - In-depth Profiles

Five Common Traits of Women Who Reach the C-Suite

If you believe in the forecasts of the presidential election, another glass ceiling will soon be broken. While this is great news for women...

[Read More](#)

Coaching Corner – Joel's Article of the Week

Executive Coaching Consultants Help with Job Dissatisfaction

Marcia is stuck at the bottom of a very deep pit. She hates her job. She got hired at the bottom of the last recession...

[Read More](#)

How to Answer the Interview Question, “What Salary are You Seeking?”

There may not be a job interview question more sensitive than, “What salary do you want?” Not only is it hard for many...

[Read More](#)

Joel In The News - Interviewed by Top Media Outlets


Reduce Employee Turnover in the First 90 Days


High employee turnover dramatically affects the bottom line of your company. When you add up the cost of temp staff...

[Read More](#)

Share this email:

 Tweet

 Share

 Share

 +1

 Forward

Upcoming Speaking Engagements

Weekly 2 min Video Message



[The Power of Perception](#)

Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Wearable technology at work.** 48% of Americans see a workplace benefit from wearable technology like watches and glasses in the workplace (Fortune).
- **Salaries are predicted to climb next year.** 98% of companies are planning to give employees raises next year and are projecting average salary increases of 3.0% (Towers Watson).

300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

[Read Free Articles Now](#)



"To succeed in business it is necessary to make others see things as you see them."

~ Aristotle Onassis

"Success is blocked by concentrating on it and planning for it...Success is shy – it won't come out while you're watching."

~ Tennessee Williams

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

Garfinkle Executive Coaching 6918 Thornhill Drive oakland, CA 94611 USA
Tel: 510-339-3201 • Email: joel@garfinkleexecutivecoaching.com



Copyright © 2016 Joel A. Garfinkle. All rights reserved.

We welcome your feedback. Let us know how we can better improve our newsletter. [send us an email](#).