



Getting Ahead – Career Advancement Strategies

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### **Can You See Me Now? 8 Ways to Be More Visible at Work**

Are you often overlooked at work? Have you been passed over for a promotion? Do you sometimes wonder whether anyone notices...

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Lessons from Leaders - In-depth Profiles

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### **How Starbucks CEO Howard Schultz Inspired Us to Dream Bigger**

On a cold January day in 1961, Fred Schultz, a diaper delivery serviceman, fell on a sheet of ice and broke his hip and...

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Coaching Corner – Joel's Article of the Week

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### **Six Team-Building Phrases Used by Great Leaders**

As a leader, I want to have a stronger impact on team morale. Some leaders seem to always have the right words to make people feel...

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## 10 Things That Will Make You Look Unprofessional in Your Job Search

If you're job searching, you probably (hopefully!) know the basic professionalism mistakes to avoid, like using a questionable moniker in your...

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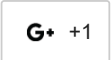
Joel In The News - Interviewed by Top Media Outlets

## 7 Tips for Disagreeing Without Being Disagreeable

No matter how much we try to work with others and get along, the time comes when we can't agree. It might be with a co-worker, a customer...

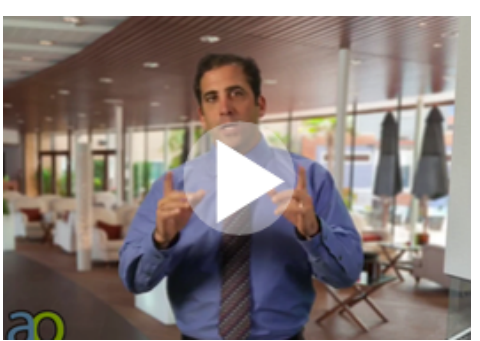
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- **Dealing with a toxic company culture.** 78% of employees say negative attitudes are extremely debilitating to team morale and 27% say it decreases productivity ([Fierce](#)).
- **Friends and finances:** 52% said it's important to surround themselves with people who they feel are financially secure.

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*"No matter how good you think you are as a leader, my goodness, the people around you will have all kinds of ideas for how you can get better. So for me, the most fundamental thing about leadership is to have the humility to continue to get feedback and to try to get better – because your job is to try to help everybody else get better."*

~ Jim Yong Kim

*"Success is no accident. It is hard work, perseverance, learning, studying, sacrifice and most of all, love of what you are doing or learning to do."*

~ Pele

Books Authored by Joel A. Garfinkle

**Gain the Competitive Edge In Your Career**



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
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Garfinkle Executive Coaching 6918 Thornhill Drive oakland, CA 94611 USA  
Tel: 510-339-3201 • Email: [joel@garfinkleexecutivecoaching.com](mailto:joel@garfinkleexecutivecoaching.com)



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