



Getting Ahead – Career Advancement Strategies

---

### **Why You Get Stuff Done: What the Four Tendencies Mean for You**

Gretchen Rubin is the #1 New York Times bestselling author of *The Happiness Project* and, most recently, *The Four Tendencies*. She...

[Read More](#)

Lessons from Leaders - In-depth Profiles

---

### **What Turned Alexis Ohanian into the Leader He is Today**

Alexis Ohanian has an unprecedented gift: He's able to use 20/20 hindsight in the present. After selling Reddit to Conde Nast in...

[Read More](#)

Coaching Corner – Joel's Article of the Week

---

### **3 Ways to Influence Your Employees**

Want to be a better boss, a respected leader, and an admired mentor to the people under you? Once you've climbed the ladder...

[Read More](#)

---

## This LinkedIn Recruiter's Tips for Showcasing Soft Skills on Job Interviews

If you've heard a lot about "soft skills" lately, it's at least partly because employers want you to develop them. According to our...

[Read More](#)

Joel In The News - Interviewed by Top Media Outlets

---


## Stay Motivated at Work

A lot of my clients work at fast moving, high growth companies. They've come to expect annual raises, be promoted, continue...

[Read More](#)

Share this email:

 Tweet

 Share

 Share

 +1

 Forward

## Upcoming Speaking Engagements

### Lead Through Influence: Increasing Your Leadership Effectiveness

The Institute of Management Studies  
November 16th, 2017 in Los Angeles

[View Details](#)

## Weekly 2 min Video Message



[Taking Initiative](#)

## Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Employees are at risk of getting replaced by robots.** 47% of the total U.S. jobs could be automated by 2033 and only 18% of the workforce are at a low or no risk from automation ([Fortune Magazine](#)).
- **Dealing with a toxic company culture.** 78% of employees say negative attitudes are extremely debilitating to team morale and 27% say it decreases productivity ([Fierce](#)).

## 300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

[Read Free Articles Now](#)



*"Success is not a destination, but the road that you're on. Being successful means that you're working hard and walking your walk every day. You can only live your dream by working hard towards it. That's living your dream."*

~ Marlon Wayans

*"The world needs new leadership, but the new leadership is about working together."*

~ Jack Ma

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

Garfinkle Executive Coaching 6918 Thornhill Drive oakland, CA 94611 USA  
Tel: 510-339-3201 • Email: [joel@garfinkleexecutivecoaching.com](mailto:joel@garfinkleexecutivecoaching.com)



Copyright © 2017 Joel A. Garfinkle. All rights reserved.

We welcome your feedback. Let us know how we can better improve our newsletter. [send us an email](#).