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## Teetering Leadership: Being confident but not over confident

When it comes to leadership, one important consideration is the kind of leader people are willing to follow. Authentic leader confidence is important to followers, we want our leaders to be confident. But we don't want them to be overconfident...

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Lessons from Leaders - In-depth Profiles

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## What Stan Lee Knew About Managing Creative People

Stan Lee's example is a reminder to dream big. There's no better way to motivate the best people. "We're trying to elevate the medium," he once said. "We're trying to make (comics) as respectable as possible"...

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Coaching Corner – Joel's Article of the Week

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## 6 Books Leaders Read to Become Stand-Out Leaders

Damion's goal was to become a great leader. He'd been under some mediocre leaders and wanted to do a better job than that. Damion created a list of leadership books that had the greatest impact on his career success and offered to share that list with you...

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Career Central - Tips for Career Changers

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## How to answer the 6 toughest job interview questions

Even the best applicants can get tripped up by questions that delve into sensitive subject matters or are so broad that it's hard to know where to begin. Don't let that happen to you. We asked experts for advice on how to answer some of the most dreaded interview questions...

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Joel In The News - Interviewed by Top Media Outlets

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## How to Tell If You Are a Bad Employee


Whether you're a good employee or bad, experts recommend that all employees do regular career self-assessments that include feedback from co-workers, bosses, customers, vendors and even family and friends. And you shouldn't wait for the annual review...


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### Upcoming Speaking Engagements

**Executive Presence:** Convey Confidence and Command Respect as a Leader  
The Institute of Management Studies

June 12<sup>th</sup>, 2019 - Pasadena, CA

[View Details](#)

### Stop Avoiding Difficult Conversations:

Practical Tactics for Crucial Communication

June 28<sup>th</sup>, 2019 - Webinar 1:30pm EST

[View Detail](#)

### Current Executive Coaching Engagements







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- **Charitable donations:** 11% of senior management would like a charitable donation to be made in their name, compares to the average demand for this present of just 7%. (Instantprint)
- **The ideal present:** 33% of women want gift vouchers as the ideal present versus 23% of men. 22% of male employees prefer a free bar as the ideal present versus 18% of women. (Instantprint)

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**"Control is not leadership; management is not leadership, leadership is leadership. If you seek to lead, invest at 50 percent of your time in leading yourself -- your own purpose, ethics, principles, motivation, conduct. Invest at least 20 percent leading those with authority over you and 15 percent leading your peers". ~Dee Hock**

**"Sometimes life knocks you on your ass... get up, get up, get up!!! Happiness is not the absence of problems, it's the ability to deal with them". ~Steve Maraboli, Life, the Truth, and Being Free**

Books Authored by Joel A. Garfinkle

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