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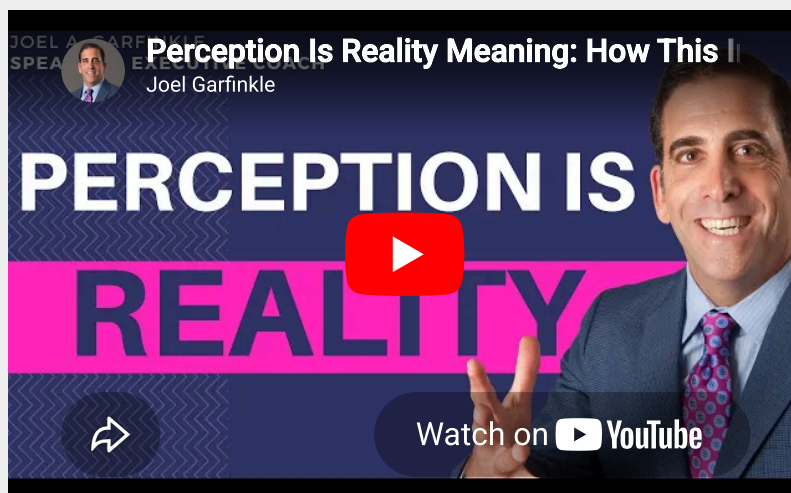
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Are you getting in your own way? Get more of what you want and less of what you don't

Recently, I was sitting with a group of leaders who were discussing how difficult it can be to talk about what matters most. One woman who had been quiet for quite some time broke her silence and said, "Perhaps we don't share what is really important or meaningful to us because we engage in behavior that gets in our way"...

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Netflix founder Marc Randolph: You Learn Leadership By Doing It

Marc Randolph is a serial entrepreneur, most famous for co-founding Netflix in 1997 with Reed Hastings. Randolph left Netflix in 2002 and later moved off the board. Since then, he has devoted himself to helping people start companies and grow them...

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Coaching Corner – Joel's Article of the Week

How to Get Your Ideas Heard at Work

Whenever you get into a staff meeting, do you feel you are being totally ignored? Are you a "rah rah" sort of person? Maybe that's what people are expecting, maybe not. Here are three things I think you should do right now to improve your acceptance ratio...

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Career Central - Tips for Career Changers

8 Lessons You'll Learn If You Quit Your Job to Travel

Deciding to e-sign on the dotted line to join Remote Year, a program that gives digital nomads the opportunity to work in 12 different international cities over the course of a year, wasn't a tough call to make. Here, eight digital nomads share what they learned from quitting their jobs to travel the globe...

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Joel In The News - Interviewed by Top Media Outlets

Take Your Search For A Job Offline

While the Internet has made it easy to apply for work, career experts say that offline networking efforts to meet people and get introductions are a far more effective way to land jobs...

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Upcoming Speaking Engagements

Stop Avoiding Difficult Conversations:

Practical Tactics for Crucial Communication

June 28th, 2019 - Webinar 1:30pm EST

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Current Executive Coaching Engagements



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- **Work-Life Balance:** 23% of workers have reduced their working hours to try and get a better fit between work and family life vs. 14% who work flexibly on an informal basis to achieve this (Working Families and Bright Horizons)
- **Student loan benefits:** 78% of workers with student loan debt, including 65% of workers over age 55 with current or future loan debt, want their workplace to offer student loan benefits. (CommonBond)

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"There is a troublesome humor some men have, that if they may not lead, they will not follow; but had rather a thing were never done, than not done their own way. tho' other ways very desirable". ~William Penn, early Quaker and founder of Pennsylvania

"Keep on going, and the chances are that you will stumble on something, perhaps when you are least expecting it. I never heard of anyone ever stumbling on something sitting down". ~Charles F. Kettering

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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