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October 7, 2020 • Vol 24, Issue 40

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## How to Have Courageous Conversations in Lockdown

When we all have to rely on digital communication for such 'Courageous Conversations', how can we best prepare ourselves, and how do you structure the conversation for the best chance of success?

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## How 20-Year-Old Kylie Jenner Built A \$900 Million Fortune in Less Than 3 Years

She's not just making history as a woman. Another year of growth will make her the youngest self-made billionaire ever, male or female, trumping Mark Zuckerberg...

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## Dealing with dissenters in the workforce - 6 Ways to Encourage Dissent

Dealing with dissenters in the workplace can be scary. It forces you to get outside of your comfort zone and hear criticism about your ideas, your performance, or group dynamics that might sting...

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## Thinking About A Job or Career Change? Read This

Are you doing what you actually *want* to be doing? Maybe! Or maybe not?? Who knows! It's one of the toughest questions we'll grapple with in our lives. But when was the last time you were completely honest with yourself and thought about it?

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## 10 Ways to Provide Quality Feedback


Employees want feedback. They want an honest assessment of their behavior to help them improve their work. Providing feedback that gets results isn't as difficult or painful as you think. Listed below are ten tips to make it a powerful and positive experience...


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### Upcoming Speaking Engagements

**Improve Your Conflict-Resolution Skills: The Proven Process for Managing Conflict in the Workplace.**

Pioneer Educator (Webinar)  
October 15, 1pm EST

[View Details](#)

**Executive Presence: Convey Confidence And Command Respect As A Leader**

October 29th, 8am-11am PST

[View Details](#)

### Current Executive Coaching Engagements



Learn more about hiring Joel for your [Executive Coaching](#) or [Corporate Speaking and Training](#) needs.



- **Length of employment:** 59% of employees say they've been with their current employer for more than 3 years and among older millennials (ages 30-37), 22% have been with their current employer more than 7 years. (Udemy)
- **Love it or Hate it:** Nearly 60% of Americans would take a job they love over a job they hate, even if the preferred position paid half the amount of salary they would earn at the job the dislike. (Lexington)

**300+ Articles For Your Development Written by Joel**

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***"You are not here merely to make a living. You are here in order to enable the world to live more amply, with greater vision, with a finer spirit of hope and achievement. You are here to enrich the world, and you impoverish yourself if you forget the errand." ~Woodrow Wilson***

***"Success means doing the best we can with what we have. Success is the doing, not the getting; in the trying, not the triumph. Success is a personal standard, reaching for the highest that is in us, becoming all that we can be." ~Zig Zigler***

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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